



PARTNER IDENTIFICATION FORM

BACKGROUND AND EXPERIENCE

Please briefly present the partner organisation (e.g. its type, size, scope of work, areas of specific expertise and specific social context)

Enjoy Italy – Tools and Services for Education, Training and Local Development is a young company founded on few but solid values: ecology, social responsibility, inclusion, sharing, lifelong learning, civic awareness and commitment to quality. And a vivid passion for both its land and Europe.

It works in the following specific areas:

- ✓ Education and Training: design and provision of tools and opportunities for a professional, social and cultural growth of teachers and educators, as well as youngsters and adults. Towards the innovation of the whole spectrum of European education.
- ✓ Local Development and Project Management: assistance to public and private entities in developing vision and goals, providing advice and services during the entire life cycle of a project. For responsible and sustainable citizens, organisations and communities.

As for the first, Enjoy Italy is specifically devoted to the research, development and transfer of innovative educational methods and tools. And it is committed to foster the development of the European community of teachers and educators of all grades and countries. With the ultimate goal to improve the quality of our pupils learning and to boost their learning achievements.

There are 5 staff units involved.

What are the activities and experience of the organisation in the areas relevant for this application?

School Education

The company is currently involved as a partner in the KA2 (Innovation) School project **“STEM Labyrinth as a method for increasing the level of knowledge through problem solving”**: it intends to develop an innovative STEM education method and to design a mobile app in order to create a transformative educational experience for high school students.

As well as in **“Distance education through Investigation of Services, Tools, Assessment, Interactions and Design”**, a KA226 project for digital education readiness in response to the Covid-19 pandemic.

And in **“Making online Education more meaningful through gamification”** KA2 project.

In addition, one of the school education project we were partners of (**“PS meets future demands of knowledge of sustainable development and entrepreneurial learning”**) has been awarded as **“Good practice example”** by the European Commission.

Enjoy Italy has been engaging since 2015 in the organisation and realisation of **structured in-service training courses for teachers and school educators** from all over Europe under the Erasmus+ KA1 Programme. So far, Enjoy Italy delivered more than 180 structured training courses to 1500+ participants, having got 200+ reviews on the SchoolEducationGateway, with more than 75% 5 stars ratings. This is its current training catalogue, focussed on innovative methods and tools for teaching and learning:

- School leadership and educational innovation
- Interactive ICT-based and web tools for an effective blended, flipped and cooperative learning
- Project and competence based learning: innovative and effective methods and tools
- CLIL: innovative and effective methods and tools
- Entrepreneurship education at school: creative and effective methods and tools
- Non-formal education at school. Methods and tools to empower students key competences, participation and learning
- Cultural heritage education and story-telling
- EU project design and project cycle management: a practical workshop
- Outdoor education. Exploration, study and story-telling of the Cultural and Environmental Heritage
- Italian cooking and UNESCO Mediterranean diet
- Quality food-industry, sustainable farming and agri-tourism
- Self-entrepreneurship for social economy, tourism and culture
- Management and marketing of environmental, cultural and social heritage.

More info on its offer, including its methodology, can be found here: <http://www.enjoyitaly.org/categoria-prodotto/corsi/>

In addition, Enjoy Italy designed several successful partnership proposals under the **LLP Comenius and the LLP Leonardo Da Vinci** on behalf of some partner schools, towards their innovation and internationalisation.

Youth

The company is currently involved as a partner in the KA2 (Innovation) Youth project **“TOUR FR(I)END- Friendly Redesign of Inclusive Experiences N’ Destinations for Deaf people”**, where it has to lead the activities of one Intellectual Output, among other things (Info: <http://www.tourfriend.eu/>).

As well as in the KA2 (Good practises) Youth project **“Modern Lady Talk”**, focusing on developing entrepreneurial skills and abilities, disseminating entrepreneurial knowledge, promoting self-employment and entrepreneurship and reducing the gender imbalance.

And in the recent KA2 project **“Cyberbullying Peer Ambassadors Network”**, which aims to contribute to the decrease of cyber bullying phenomenon and social exclusion of vulnerable young people through creation of a peer program for cyberbullying prevention and intervention.

In addition, Enjoy Italy designed and coordinated **“YOU A.C.E.”**, an Erasmus+ KA2 (Innovation) Youth project, which aim is to provide new and more effective counselling services to youth people and particularly to those who are NEETs and to foster their self-entrepreneurship and employability (Info: <http://youace.eu/>).

And it was partner of **“Social Entrepreneurship: Take Step Forward”**, a Capacity Building project in the youth field, whose main goal is to support creating supportive social entrepreneurship environment by developing capacities, especially of youth organizations, and raising awareness among different stakeholders on the importance of social entrepreneurship as emerging sector.

In the framework of **non-formal education**, our organisation assisted local authorities and non profit associations in the design and management of 20+ **youth exchanges and trainings for youth workers**, under Youth in Action and Erasmus+ Programmes. All these projects were founded on a genuine and innovative non-formal education methodology and addressed relevant topics such as ecology and sustainability, active citizenship, entrepreneurship, local culture and identity, creativity, social inclusion and integration, among others.

Last but not least, the company has been involved in the **Youth Guarantee scheme**, providing job services and vocational guidance to NEETS youth people of its area together with a local partner.

And it recently joined the **“Pact for reading”**, set within the **“City that reads”** initiative of the Italian Ministry of Cultural Heritage in order to promote reading and passion for books among youngsters.

VET

Enjoy Italy is the coordinator of the **“Calabrian Tourism Vet Schools Network”**, composed by 18 VET schools focussed on tourism (catering, hospitality, travel and destination management), which counts more than 9000 students (9,4% of overall number of students in the region) and more than 400 teachers and staff. On whose behalf it is now managing the KA1 project **“Improving tourism VET through teachers and staff learning”** in order to allow 140 VET teachers to experience a job shadowing abroad.

While it is partner of the **“Online tools for VET Teachers to increase carbon footprint awareness and energy efficiency”** KA2 project, focussing on sustainability and eco-friendly procedures in the VET sector.

And it was partnering also **“Sharing Skills”**, a KA2 (Innovation) VET Erasmus+ project aimed to analyse features and trends of social economy in tourism and to improve the skills of users/providers through a new training course.

On the other hand, Enjoy Italy continues to be active in the organisation and management of **learning mobilities for VET students** in different sectors and several European countries, through KA1 Erasmus+ and ESF.

In the recent past, the company coordinated **“TOUR.I.S.MA. – Quality Innovation and Sustainability in Tourism Management”**, a KA1 VET Erasmus+ international mobility project for VET learners on behalf of a national consortium composed by schools, associations and local authorities (2014-1-IT01-KA102-002316). This project was in the final list of candidates for the **“best practice”** award by the Ministry of Labour and Social Affairs of Italy and Istituto Pragma.

Adult education

Enjoy Italy is currently involved as a partner in the KA2 (Innovation) **“Taste of Harmony”** project, whose aim is to develop and test a new adult education course in Blended Learning form in order to promote the integration and intercultural exchange of foreign-born (expats, migrants, asylum seekers, and refugees) within our local communities, as well as their digital literacy.

As well as in the **“Brain Friendly Forms of Education for ADHD Learners”** KA2 (Innovation) project, which aims to create qualitative educational strategies, resources and activities as a support for adult educators who work with adult learners coping with learning difficulties, such as ADHD, in order to improve their

learning process, acquisition of knowledge and development of needed skills and competences.

Local development

As for tourism and local development, in addition to the aforementioned experiences and projects, the company designed and managed “**Bacchanalia 2200 anni dopo**”, a remarkable cultural event funded under the ESF and addressed to cultural and environmental heritage valorisation and tourist development. While it assisted some local public bodies (Provinces, Local Actions Groups/LAGs, cluster of towns and single towns) in the design of their **destination management plan** and cultural heritage exploitation and promotion.

What are the skills and expertise of key staff/persons involved in this application?

Alessandro is the founder and manager of the organisation. He is working as trainer of teachers and for educational organisations, having provided more than 100 in-services trainings for 900+ trainees until now.

He is also a project designer, project manager and expert of EU Programmes. Mainly for education and VET, destination management, social affairs, creativity and local development. He is involved in the field since many years, at local and international level, having also the responsibility of coordination of many projects and of their Monitoring and Evaluation Boards. As project designer, project manager and expert of EU Programmes, he has got some relevant experience in the design and management of several projects. Above all in the field of Education and Training, within the LLP and Erasmus+ (KA1 and KA2) Programmes, both at national and international level, in favour of the European educational and training community, including teachers, educators, students and young people in general.

In addition, Alessandro works as youth trainer at local and international level.

In the past, he also worked for ItaliaLavoro S.p.A., the agency of the Ministry of Labour and Social Affairs of Italy focussed on tackling youth unemployment and developing the labour market. And for Amministrazione Provinciale di Catanzaro at the tourism department, being in strict connection with agriculture and environment departments.

With a Master of Arts in Tourist Destinations Management and a specialisation in Public Administration Management, he afterwards attended several national and international trainings related to the implementation, exploration and innovation of educational methods and tools.

Francesco possesses a valid experience in the design and management of strategic partnerships and other complex projects in the field of education and training, as well as in coordinating a team of workers and in carrying out multiple tasks.

Specifically as researcher and analyst, Enjoy Italy can also count on **Sabina**, PhD in psychology and marketing at Università La Sapienza and expert in psychology and social processes. She was recently carrying out her researches in social sciences at the Faculty of Art and Sciences of the New York University.

As for the entrepreneurship side of the project, the company involves also **Marianna**, who is graduated in business administration at Bocconi University and acquired a wide experience in accounting and financial administration at Ernst&Young. She is currently working as social entrepreneur and participated to the Erasmus for Young Entrepreneurs Programme.

As for monitoring/evaluation and dissemination of education and training projects, Enjoy Italy involves other persons who gained experience since the former LLP LDV and Grundtvig Programmes.

Have you participated in a European Union granted project in the 3 years preceding this application? If yes, please indicate:

Yes

List of previous projects

Start Year	Type of Action	Agreement number	Title of the project	Applicant
2021	KA2	2021-1-RO01-KA220-YOU-000029016	"Cyberbullying Peer Ambassadors Network"	Asociatia "Centrul International pentru Educatie"
2021	KA2	2021-1-PL01-KA220-ADU-000033615	"Brain Friendly Forms of Education for ADHD Learners"	Wyższa Szkoła Biznesu i Nauk o Zdrowiu
2021	KA2	2021-1-ES01-KA220-SCH-000032727	"Making online Education more meaningful through gamification"	IES Politecnico Jesus Marin

2021	KA2	2021-1-LT01-KA 220-VET-000024 894	"Online tools for VET Teachers to increase carbon footprint awareness and energy efficiency"	Viešoji įstaiga Vilniaus statybininkų rengimo centras
2021	KA2	2020-1-TR01-K A226-SCH-0986 60	"Distance education through Investigation of Services, Tools, Assessment, Interactions and Design"	Kecioren Vatansever Sehit Tumgeneral Aydogan Aydin Fen Lisesi
2020	KA2	2020-1-DE02-K A227-ADU-008 199	"Taste of Harmony"	Volkshochschule Hannover
2020	KA2	2 0 2 0-2-H U 0 1 - K A 2 0 5-0 7 9 0 5 3	"Modern Lady Talk"	MeOut Group
2020	KA2	2020-1-PT01-KA 201-078645	"STEM Labyrinth as a method for increasing the level of knowledge through problem solving"	ASSOCIAÇÃO TERRAS LUSAS-MOVIMENT OS EUROPEUS
2019	KA2	2019-2-FR03-KA 205-0251164	"TOUR FR(I)END-Friendly Redesign of Inclusive Experiences N' Destinations for Deaf people"	L'Apprimerie
2020	KA1	2020-2-IT03-KA 105-019525	"All Different All Equal"	EUROCOOP SERVIZI Società Cooperativa Sociale
2020	KA1	2020-3-IT03-KA 105-020539	Encouraging Youth Entrepreneurship	ARCA
2020	KA1	2020-2-IT03-KA 105-019479	"NE.A.R. THE FUTURE: Neets And Refugees Inclusion, Self-empowerment and Active Citizenship"	Municipality of Carfizzi

2019	KA1	2019-14T01-KA 102-007292	“IMPROVING TOURISM THROUGH TEACHERS AND STAFF LEARNING” VET AND	ENJOY ITALY DI ALESSANDRO GARIANO
2019	KA1	2018-3-IT03-KA 105-014769	“ECO-CONNECTION S”	ENJOY Associazione di Promozione Sociale
2018	KA1	2018-1-SE01-KA 101-038754	“PS meets future demands of knowledge of sustainable development and entrepreneurial learning”	VARBERGS KOMMUN
2018	KA1	2018-1-RO01-K A101-047394	“STOP SCHOOL DROPOUT!”	Scoala Gimnaziala Mihai Eminescu
2018	KA1	2018-1-RO01-K A104-047339	“The Second Chance - Building Digital Intercultural Education, Entrepreneurship and Artistic Approaches”	Orizont Cultural T
2017	KA1	2017-1-ES01-KA 102-036950	“PRÁCTICAS DE FP EN EUROPA”	Sociedad Cooperativa Madrileña Teide - Hease
2017	KA2 (CAP ACITY BUILD ING)	589999-EPP-1-2 017-1-BA-EPPK A2-CBY-WB	“SOCIAL ENTREPRENEURSHI P: TAKE STEP FORWARD”	Centar za razvoj socijalnog poduzetništva
2017	KA2	2017-2-IT03-KA 205-011480	“YOU. A.C.E.! INNOVATING YOUTH WORK TO FOSTER YOUTH ACTIVE CITIZENSHIP, (SOCIAL) ENTREPRENEURSHI P AND	ENJOY ITALY DI ALESSANDRO GARIANO

			(SELF-)EMPLOYABILITY”	
2017	KA1	2017-1-BE02-KA 101-034625	ICT-creativiteit integreeren op school II	GO! Scholengroep Brussel

ORGANISATION

Promoter's legal name (national language)	ENJOY ITALY DI ALESSANDRO GARIANO
Promoter's legal name (latin characters – if applicable)	ENJOY ITALY DI ALESSANDRO GARIANO
ORGANISATION PIC	949531934
ORGANISATION ID	E10099391
Acronym, if applicable	ENJOY ITALY
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PROFILE

Status	Private
Type	For profit
Activity level	Local Regional National European

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ACCREDITATION

Accreditation Type	Accreditation Reference
N.A.	N.A.